# **Job Posting Analytics**

Lightcast Q3 2024 Data Set

October 2024

## **Parameters**

Select Timeframe: Jul 2024 - Sep 2024

Regions:

Code Description

34035 Somerset County, NJ

Minimum Experience Required: Any

Advertised Salary: Include all postings regardless

Education Level: Any

Job Type: Include Internships

Company Type:

Non-Staffing Companies

Keyword Search:

Posting Type: Newly Posted

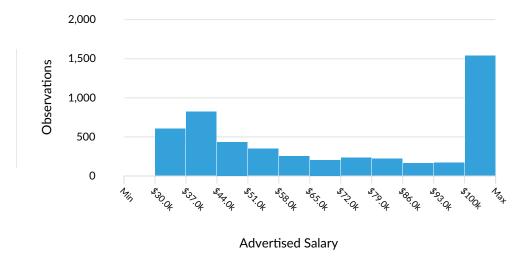
## **Job Postings Overview**



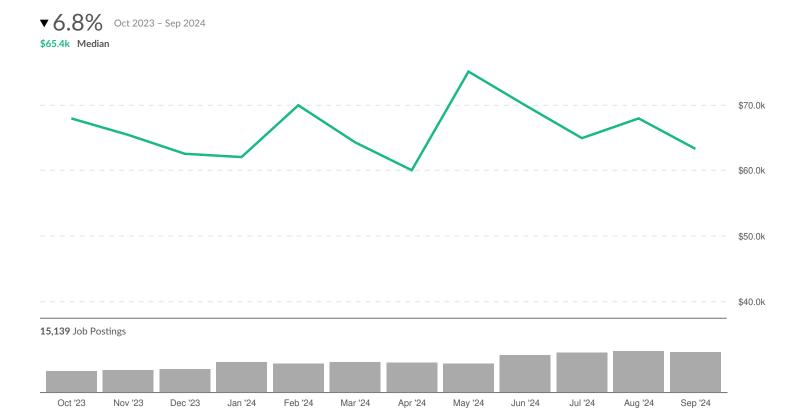
## **Advertised Salary**

There are 4,933 advertised salary observations (43% of the 11,601 matching postings).

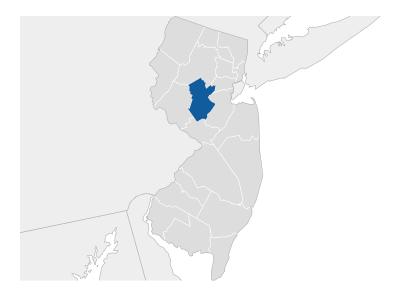
\$64.9K Median Advertised Salary



## Advertised Wage Trend



## Job Postings Regional Breakdown

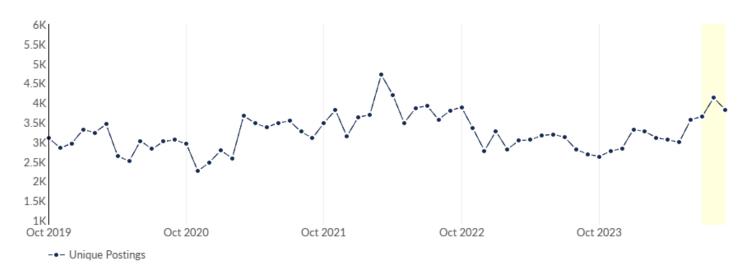


County

Unique Postings (Jul 2024 - Sep 2024)

Somerset County, NJ 11,601

## **Unique Postings Trend**



Month	Unique Postings	Posting Intensity
Sep 2024	3,825	2:1
Aug 2024	4,126	3:1
Jul 2024	3,650	3:1
Jun 2024	3,568	3:1
May 2024	2,996	2:1
Apr 2024	3,049	2:1
Mar 2024	3,109	2:1
Feb 2024	3,261	2:1
Jan 2024	3,321	2:1
Dec 2023	2,831	3:1
Nov 2023	2,764	2:1
Oct 2023	2,626	2:1
Sep 2023	2,691	3:1
Aug 2023	2,804	2:1
Jul 2023	3,122	2:1
Jun 2023	3,190	2:1
May 2023	3,165	3:1
Apr 2023	3,049	3:1
Mar 2023	3,035	2:1
Feb 2023	2,809	3:1

Jan 2021	2,783	3:1
Feb 2021	2,584	2:1
Mar 2021	3,671	2:1
Apr 2021	3,473	2:1
May 2021	3,372	2:1
Jun 2021	3,484	3:1
Jul 2021	3,532	4:1
Aug 2021	3,262	3:1
Sep 2021	3,094	3:1
Oct 2021	3,482	3:1
Nov 2021	3,812	3:1
Dec 2021	3,142	2:1
Jan 2022	3,634	2:1
Feb 2022	3,686	2:1
Mar 2022	4,714	2:1
Apr 2022	4,201	2:1
May 2022	3,485	2:1
Jun 2022	3,864	2:1
Jul 2022	3,922	2:1
Aug 2022	3,567	2:1
Sep 2022	3,800	2:1
Oct 2022	3,884	2:1
Nov 2022	3,343	2:1
Dec 2022	2,775	3:1
Jan 2023	3,268	3:1

Jun 2020	3,025	4:1
May 2020	2,506	5:1
Apr 2020	2,645	5:1
Mar 2020	3,450	4:1
Feb 2020	3,237	4:1
Jan 2020	3,316	3:1
Dec 2019	2,961	3:1
Nov 2019	2,846	3:1
Oct 2019	3,094	3:1

## **Education Breakdown**

Education Level	Unique Postings	% of Total
No Education Listed	4,104	35%
High school or GED	2,582	22%
Associate's degree	758	7%
Bachelor's degree	4,477	39%
Master's degree	1,814	16%
Ph.D. or professional degree	608	5%

## Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	2,582	0	22%
Associate's degree	488	166	4%
Bachelor's degree	3,841	575	33%
Master's degree	419	1,156	4%
Ph.D. or professional degree	167	441	1%

## Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	5,701	49%
0 - 1 Years	1,397	12%
2 - 3 Years	1,739	15%
4 - 6 Years	1,617	14%
7 - 9 Years	583	5%
10+ Years	564	5%

## **Top Companies Posting**

	Total/Unique (Jul 2024 - Sep 2024)	Posting Intensity	Median Posting Duration
Johnson & Johnson	1,557 / 377	4:1	18 days
RWJBarnabas Health	1,642 / 334	5:1	24 days
Daiichi Sankyo	668 / 274	2:1	21 days
Verizon Communications	830 / 254	3:1	20 days
Hackensack Meridian Health	900 / 229	4:1	17 days
Kenvue	944 / 201	5:1	36 days
Sanofi	475 / 171	3:1	18 days
inVentiv Health	141 / 113	1:1	18 days
Insmed Incorporated	400 / 111	4:1	36 days
Raritan Valley Community College	134 / 101	1:1	6 days

## **Top Cities Posting**

City	Total/Unique (Jul 2024 - Sep 2024)	Posting Intensity	Median Posting Duration
Bridgewater Township, NJ	6,526 / 2,601	3:1	18 days
Franklin Township, NJ	4,367 / 1,927	2:1	20 days
Basking Ridge, NJ	3,195 / 1,210	3:1	19 days
Raritan, NJ	2,289 / 791	3:1	16 days
Montgomery, NJ	2,813 / 790	4:1	19 days
Somerville, NJ	2,177 / 759	3:1	19 days
Warren, NJ	1,307 / 626	2:1	18 days
Branchburg, NJ	1,168 / 551	2:1	17 days
Bedminster, NJ	738 / 347	2:1	18 days
Watchung, NJ	553 / 234	2:1	24 days

## **Top Posted Occupations**

	Total/Unique (Jul 2024 - Sep 2024)	Posting Intensity	Median Posting Duration
Registered Nurses	1,354 / 412	3:1	18 days
Retail Salespersons	830 / 302	3:1	18 days
Computer Occupations, All Other	673 / 289	2:1	17 days
Software Developers	589 / 277	2:1	14 days
Home Health and Personal Care Aides	520 / 265	2:1	19 days
Medical and Health Services Managers	759 / 257	3:1	30 days
Marketing Managers	789 / 254	3:1	20 days
First-Line Supervisors of Retail Sales Workers	486 / 212	2:1	22 days
General and Operations Managers	419 / 162	3:1	20 days
Customer Service Representatives	395 / 157	3:1	21 days

## **Top Posted Occupations**

Occupation (O*NET)	Total/Unique (Jul 2024 - Sep 2024)	Posting Intensity	Median Posting Duration
Registered Nurses	1,282 / 395	3:1	18 days
Retail Salespersons	830 / 302	3:1	18 days
Software Developers	589 / 277	2:1	14 days
Medical and Health Services Managers	759 / 257	3:1	30 days
Marketing Managers	789 / 254	3:1	20 days
First-Line Supervisors of Retail Sales Workers	486 / 212	2:1	22 days
Home Health Aides	423 / 210	2:1	20 days
General and Operations Managers	419 / 162	3:1	20 days
Customer Service Representatives	395 / 157	3:1	21 days
Project Management Specialists	368 / 156	2:1	17 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	363 / 144	3:1	17 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	328 / 135	2:1	26 days
Information Technology Project Managers	335 / 133	3:1	17 days
Sales Managers	273 / 131	2:1	16 days
First-Line Supervisors of Office and Administrative Support Workers	281 / 125	2:1	20 days
Licensed Practical and Licensed Vocational Nurses	237 / 105	2:1	18 days
Market Research Analysts and Marketing Specialists	267 / 94	3:1	18 days
Heavy and Tractor-Trailer Truck Drivers	169 / 94	2:1	26 days
Secondary School Teachers, Except Special and Career/Technical Education	180 / 90	2:1	21 days
Business Intelligence Analysts	220 / 89	2:1	14 days
Financial Managers	226 / 87	3:1	23 days
Financial and Investment Analysts	247 / 87	3:1	29 days
Management Analysts	217 / 85	3:1	16 days
Security Guards	208 / 83	3:1	14 days

Psychiatric Technicians	321 / 81	4:1	16 days
Physical Therapists	183 / 80	2:1	16 days
Laborers and Freight, Stock, and Material Movers, Hand	203 / 80	3:1	29 days
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	218 / 77	3:1	21 days
Database Architects	167 / 74	2:1	16 days
Medical Assistants	176 / 71	2:1	19 days
Automotive Service Technicians and Mechanics	119 / 70	2:1	31 days
Food Service Managers	134 / 69	2:1	20 days
Computer User Support Specialists	167 / 69	2:1	16 days
Maintenance and Repair Workers, General	134 / 69	2:1	20 days
Preschool Teachers, Except Special Education	120 / 67	2:1	20 days
Waiters and Waitresses	123 / 66	2:1	21 days
Accountants and Auditors	152 / 65	2:1	15 days
Receptionists and Information Clerks	126 / 65	2:1	17 days
Quality Control Systems Managers	184 / 64	3:1	21 days
Pharmacy Technicians	229 / 64	4:1	14 days
Inspectors, Testers, Sorters, Samplers, and Weighers	131 / 63	2:1	16 days
Counselors, All Other	156 / 62	3:1	17 days
Nurse Practitioners	153 / 61	3:1	16 days
Purchasing Agents, Except Wholesale, Retail, and Farm Products	156 / 60	3:1	14 days
Managers, All Other	134 / 57	2:1	17 days
Medical Scientists, Except Epidemiologists	159 / 56	3:1	19 days
Database Administrators	113 / 54	2:1	18 days
Medical Secretaries and Administrative Assistants	88 / 53	2:1	17 days
Human Resources Specialists	146 / 51	3:1	19 days
Logisticians	117 / 51	2:1	14 days

## **Top Posted Occupations**

Registered Nurse         1,116/329         3:1         18 days           Retail Sales Associate         817/296         3:1         17 days           Retail Store Manager / Supervisor         501/223         2:1         22 days           Software Developer / Engineer         435/217         2:1         14 days           Home Health Aide         423/210         2:1         20 days           Office / Administrative Assistant         431/172         3:1         17 days           Sales Representative         398 / 160         2:1         16 days           Customer Service Representative         395 / 157         3:1         21 days           Marketing Manager         474 / 154         3:1         21 days           Project Manager         360 / 153         2:1         17 days           Healthcare Administrator         461 / 147         3:1         26 days           Business Development / Sales Manager         276 / 133         2:1         16 days           Business / Management Analyst         278 / 106         3:1         16 days           Licensed Practical / Vocational Nurse         237 / 105         2:1         18 days           Product Manager         280 / 92         3:1         18 days           Querations	Occupation	Total/Unique (Jul 2024 - Sep 2024)	Posting Intensity	Median Posting Duration
Retail Store Manager / Supervisor         501 / 223         2:1         22 days           Software Developer / Engineer         435 / 217         2:1         14 days           Home Health Aide         423 / 210         2:1         20 days           Office / Administrative Assistant         431 / 172         3:1         17 days           Sales Representative         398 / 160         2:1         16 days           Customer Service Representative         395 / 157         3:1         21 days           Marketing Manager         474 / 154         3:1         21 days           Marketing Manager         360 / 153         2:1         17 days           Healthcare Administrator         461 / 147         3:1         26 days           Business Development / Sales Manager         276 / 133         2:1         16 days           Business Development / Sales Manager         278 / 106         3:1         16 days           Licensed Practical / Vocational Nurse         237 / 105         2:1         18 days           Tractor-Trailer Truck Driver         169 / 94         2:1         26 days           Security Officer         230 / 92         3:1         14 days           Product Manager         280 / 92         3:1         18 days	Registered Nurse	1,116 / 329	3:1	18 days
Software Developer / Engineer         435 / 217         2:1         14 days           Home Health Aide         423 / 210         2:1         20 days           Office / Administrative Assistant         431 / 172         3:1         17 days           Sales Representative         398 / 160         2:1         16 days           Customer Service Representative         395 / 157         3:1         21 days           Marketing Manager         474 / 154         3:1         21 days           Project Manager         360 / 153         2:1         17 days           Healthcare Administrator         461 / 147         3:1         26 days           Business Development / Sales Manager         276 / 133         2:1         16 days           Business / Management Analyst         278 / 106         3:1         16 days           Licensed Practical / Vocational Nurse         237 / 105         2:1         18 days           Security Officer         230 / 92         3:1         14 days           Product Manager         280 / 92         3:1         14 days           Operations Manager / Supervisor         258 / 88         3:1         18 days           Laborer / Warehouse Worker         217 / 82         3:1         24 days           Me	Retail Sales Associate	817 / 296	3:1	17 days
Home Health Aide         423 / 210         2:1         20 days           Office / Administrative Assistant         431 / 172         3:1         17 days           Sales Representative         398 / 160         2:1         16 days           Customer Service Representative         395 / 157         3:1         21 days           Marketing Manager         474 / 154         3:1         21 days           Project Manager         360 / 153         2:1         17 days           Healthcare Administrator         461 / 147         3:1         26 days           Business Development / Sales Manager         276 / 133         2:1         16 days           Business / Management Analyst         278 / 106         3:1         16 days           Licensed Practical / Vocational Nurse         237 / 105         2:1         18 days           Security Officer         230 / 92         3:1         14 days           Product Manager         280 / 92         3:1         18 days           Operations Manager / Supervisor         258 / 88         3:1         24 days           Receptionist         158 / 88         2:1         18 days           Laborer / Warehouse Worker         217 / 82         3:1         16 days           Physical Therapist </td <td>Retail Store Manager / Supervisor</td> <td>501 / 223</td> <td>2:1</td> <td>22 days</td>	Retail Store Manager / Supervisor	501 / 223	2:1	22 days
Office / Administrative Assistant       431/172       3:1       17 days         Sales Representative       398/160       2:1       16 days         Customer Service Representative       395/157       3:1       21 days         Marketing Manager       474/154       3:1       21 days         Project Manager       360/153       2:1       17 days         Healthcare Administrator       461/147       3:1       26 days         Business Development / Sales Manager       276/133       2:1       16 days         Business / Management Analyst       278/106       3:1       16 days         Licensed Practical / Vocational Nurse       237/105       2:1       18 days         Security Officer       230/92       3:1       14 days         Security Officer       230/92       3:1       18 days         Operations Manager / Supervisor       258/88       3:1       24 days         Receptionist       158/88       2:1       18 days         Laborer / Warehouse Worker       217/82       3:1       16 days         Physical Therapist       183/80       2:1       16 days         Preschool / Childcare Teacher       146/79       2:1       17 days         Waiter / Waitress <td< td=""><td>Software Developer / Engineer</td><td>435 / 217</td><td>2:1</td><td>14 days</td></td<>	Software Developer / Engineer	435 / 217	2:1	14 days
Sales Representative       398 / 160       2:1       16 days         Customer Service Representative       395 / 157       3:1       21 days         Marketing Manager       474 / 154       3:1       21 days         Project Manager       360 / 153       2:1       17 days         Healthcare Administrator       461 / 147       3:1       26 days         Business Development / Sales Manager       276 / 133       2:1       16 days         Business / Management Analyst       278 / 106       3:1       16 days         Licensed Practical / Vocational Nurse       237 / 105       2:1       18 days         Tractor-Trailer Truck Driver       169 / 94       2:1       26 days         Security Officer       230 / 92       3:1       14 days         Product Manager       280 / 92       3:1       18 days         Qperations Manager / Supervisor       258 / 88       3:1       24 days         Receptionist       158 / 88       2:1       18 days         Laborer / Warehouse Worker       217 / 82       3:1       16 days         Physical Therapist       183 / 80       2:1       16 days         Preschool / Childcare Teacher       146 / 79       2:1       17 days         Waiter	Home Health Aide	423 / 210	2:1	20 days
Customer Service Representative       395 / 157       3:1       21 days         Marketing Manager       474 / 154       3:1       21 days         Project Manager       360 / 153       2:1       17 days         Healthcare Administrator       461 / 147       3:1       26 days         Business Development / Sales Manager       276 / 133       2:1       16 days         Business / Management Analyst       278 / 106       3:1       16 days         Licensed Practical / Vocational Nurse       237 / 105       2:1       18 days         Tractor-Trailer Truck Driver       169 / 94       2:1       26 days         Security Officer       230 / 92       3:1       14 days         Product Manager       280 / 92       3:1       18 days         Operations Manager / Supervisor       258 / 88       3:1       24 days         Receptionist       158 / 88       2:1       18 days         Laborer / Warehouse Worker       217 / 82       3:1       16 days         Physical Therapist       183 / 80       2:1       16 days         Preschool / Childcare Teacher       146 / 79       2:1       17 days         Waiter / Waitress       138 / 76       2:1       17 days         Medical Dir	Office / Administrative Assistant	431 / 172	3:1	17 days
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Medical Director 215 / 75 3 : 1 31 days	Preschool / Childcare Teacher	146 / 79	2:1	17 days
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Medical Assistant 176 / 71 2:1 19 days	Medical Director	215 / 75	3:1	31 days
	Medical Assistant	176 / 71	2:1	19 days

Automotive Service Technician / Mechanic	119 / 70	2:1	31 days
Account Manager / Representative	158 / 70	2:1	27 days
Nursing Manager / Supervisor	209 / 69	3:1	18 days
Database Architect	155 / 69	2:1	15 days
Computer Support Specialist	156 / 67	2:1	15 days
Financial Analyst	171 / 66	3:1	31 days
Restaurant / Food Service Manager	131 / 66	2:1	21 days
Pharmacy Technician	229 / 64	4:1	14 days
Quality Inspector / Technician	131 / 63	2:1	16 days
Nurse Practitioner	154 / 62	2:1	16 days
Quality Control Systems Manager	174 / 62	3:1	21 days
IT Project Manager	159 / 59	3:1	16 days
Cyber / Information Security Engineer / Analyst	148 / 58	3:1	18 days
Behavior Analyst	140 / 57	2:1	17 days
Program Manager	133 / 56	2:1	17 days
Computer Systems Engineer / Architect	102 / 56	2:1	14 days
Medical Scientist	159 / 56	3:1	19 days
Teacher Assistant	106 / 55	2:1	23 days
Caregiver / Personal Care Aide	94 / 54	2:1	17 days
Customer Service Manager	113 / 52	2:1	18 days
Logistician / Supply Chain Specialist	117 / 51	2:1	14 days
Physician	125 / 51	2:1	18 days
Janitor / Cleaner	146 / 51	3:1	18 days
Fast Food / Counter Worker	120 / 50	2:1	32 days

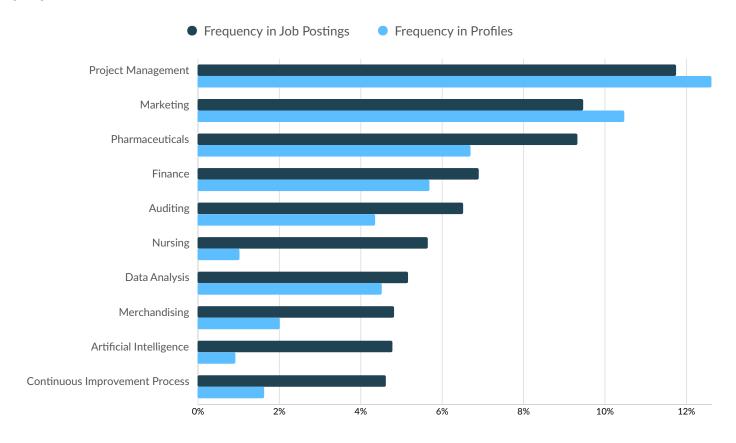
## **Top Posted Job Titles**

	Total/Unique (Jul 2024 - Sep 2024)	Posting Intensity	Median Posting Duration
Direct Support Professionals	137 / 72	2:1	20 days
Certified Home Health Aides	162 / 66	2:1	20 days
Physical Therapists	122 / 52	2:1	16 days
Registered Nurses	140 / 50	3:1	20 days
Licensed Practical Nurses	99 / 48	2:1	17 days
Sales Associates	115 / 48	2:1	13 days
Administrative Assistants	76 / 33	2:1	15 days
Security Guards	74 / 31	2:1	14 days
Pharmacy Technicians	137 / 31	4:1	14 days
Home Health Aides	48 / 30	2:1	20 days

## **Top Industries**

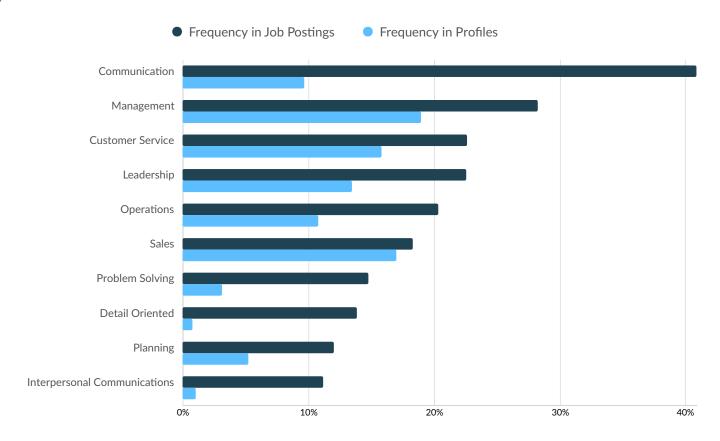
	Total/Unique (Jul 2024 - Sep 2024)	Posting Intensity	Median Posting Duration
Pharmaceutical Preparation Manufacturing	3,212 / 833	4:1	19 days
General Medical and Surgical Hospitals	2,596 / 593	4:1	22 days
Pharmacies and Drug Retailers	1,194 / 412	3:1	25 days
Wireless Telecommunications Carriers (except Satellite)	964 / 308	3:1	18 days
Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	674 / 274	2:1	21 days
Custom Computer Programming Services	541 / 238	2:1	20 days
Offices of Physicians (except Mental Health Specialists)	533 / 222	2:1	19 days
Elementary and Secondary Schools	332 / 186	2:1	20 days
Biological Product (except Diagnostic) Manufacturing	493 / 179	3:1	18 days

## **Top Specialized Skills**



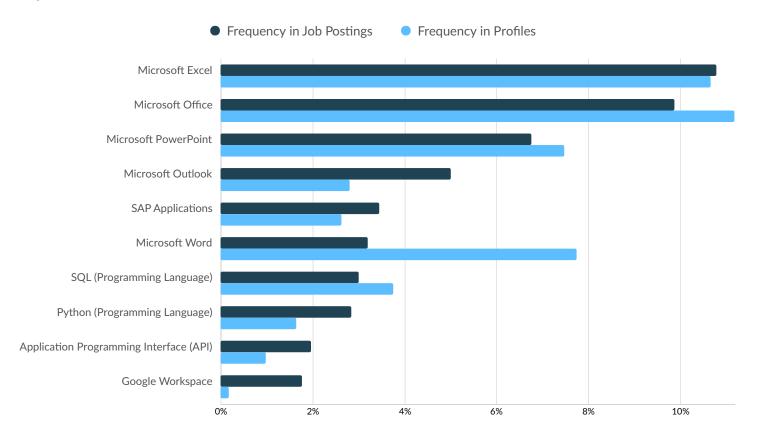
	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Project Management	1,363	12%	14,481	13%	+19.8%	Rapidly Growing
Marketing	1,099	9%	12,029	10%	+23.0%	Rapidly Growing
Pharmaceuticals	1,082	9%	7,702	7%	+19.6%	Rapidly Growing
Finance	802	7%	6,545	6%	+27.3%	Rapidly Growing
Auditing	757	7%	5,006	4%	+21.8%	Rapidly Growing
Nursing	655	6%	1,190	1%	+20.1%	Rapidly Growing
Data Analysis	600	5%	5,192	5%	+25.8%	Rapidly Growing
Merchandising	559	5%	2,307	2%	+15.0%	Growing
Artificial Intelligence	554	5%	1,074	1%	+12.4%	Growing
Continuous Improvement Process	536	5%	1,878	2%	+23.4%	Rapidly Growing

## **Top Common Skills**



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Communication	4,743	41%	11,134	10%	+3.6%	Lagging
Management	3,282	28%	21,793	19%	+5.3%	Stable
Customer Service	2,626	23%	18,138	16%	+5.2%	Stable
Leadership	2,620	23%	15,460	13%	+8.5%	Stable
Operations	2,361	20%	12,393	11%	+8.1%	Stable
Sales	2,124	18%	19,504	17%	+7.8%	Stable
Problem Solving	1,714	15%	3,597	3%	+11.3%	Growing
Detail Oriented	1,608	14%	923	1%	+7.1%	Stable
Planning	1,399	12%	5,987	5%	+10.9%	Growing
Interpersonal Communications	1,299	11%	1,217	1%	+12.5%	Growing

## **Top Software Skills**



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Microsoft Excel	1,251	11%	12,226	11%	+17.7%	Growing
Microsoft Office	1,145	10%	12,831	11%	+18.5%	Growing
Microsoft PowerPoint	785	7%	8,574	7%	+26.1%	Rapidly Growing
Microsoft Outlook	581	5%	3,232	3%	+25.0%	Rapidly Growing
SAP Applications	400	3%	3,028	3%	+21.6%	Rapidly Growing
Microsoft Word	372	3%	8,892	8%	+7.2%	Stable
SQL (Programming Language)	348	3%	4,302	4%	+6.4%	Stable
Python (Programming Language)	330	3%	1,893	2%	+24.5%	Rapidly Growing
Application Programming Interface (API)	228	2%	1,121	1%	+9.5%	Growing
Google Workspace	205	2%	210	0%	+18.8%	Growing

## **Top Qualifications**

	Postings with Qualification
Valid Driver's License	932
Registered Nurse (RN)	575
Master Of Business Administration (MBA)	433
Basic Life Support (BLS) Certification	367
Cardiopulmonary Resuscitation (CPR) Certification	307
Licensed Practical Nurse (LPN)	149
First Aid Certification	139
Project Management Professional Certification	129
Certified Home Health Aide	124
Advanced Cardiovascular Life Support (ACLS) Certification	119

# Appendix A

## **Top Posting Sources**

Website	Postings on Website (Jul 2024 - Sep 2024)
indeed.com	4,703
simplyhired.com	3,149
dejobs.org	1,892
nj.gov	1,707
jobsinpaterson.com	810
dice.com	734
disabledperson.com	717
diversityjobs.com	618
myworkdayjobs.com	511
fashionjobs.com	334
jobit.com	323
biospace.com	308
healthjobsnationwide.com	297
icims.com	295
fairygodboss.com	268
rwjbarnabashealthcareers.org	264
themuse.com	248
latpro.com	212
careercircle.com	210
glassdoor.com	206
jnj.com	201
verizon.com	182
craigslist.org	181
taleo.net	174
oraclecloud.com	164

# Appendix B

Sample Postings

# Nurse Practitioner or Physician Assistant - HouseCalls - Spanish Required - Monroe County, NY

Link to Live Job Posting: www.readingrecruiter.com

Location: Manville, NJ	O*NET: 29-1171.00
Company: Optum	Job Title: Nurse Practitioners/Physician Assistants

#### Job Description:

\$40,000 Student Loan Repayment or \$40,000 Sign-on Bonus forindividuals who have not previously participated in this program

- Flexible provider schedules available between 20-40 hours per week
- Travel will be split between East Monroe County and West Monroe, County
- Optum is seeking a Nurse Practitioner or Physician Assistant tojoin our HouseCalls team. Optum is a clinician-led careorganization, that is creating a seamless health journey forpatients across the care continuum.
- As a member of the broader Home and Community Care team, you'llprovide annual clinical assessments to patients in the comfort offheir
  homes. This important preventive care helps identify andreduce health risks for patients, in addition to coordinating appropriate follow-up
  care to improve health and well-being.
- At Optum, the integrated medical teams who practice within Home andCommunity Care are creating something new in health care.
   Together, we are bringing high-end medical service, compassionate care andindustry leading solutions to our most vulnerable patientpopulations. Our holistic approach addresses the physical, mentaland social needs of our patients wherever they may be
- helpingpatients access and navigate care anytime and anywhere. We'reconnecting care to create a seamless health journey for patients across care settings. Join our team, it's your chance to improve the lives of millions while Caring. Connecting. Growing together.

#### Primary Responsibilities:

Conduct in-home assessments including an evaluation of pastmedical history, review of systems, medication reconciliation, vital signs, and comprehensive physical exam Perform evidence-based practice screenings including point of care testing (as appropriate) Identify diagnoses to be used in care management and activemedical management in the furtherance of treatment Formulate a list of current and past medical conditions using clinical knowledge and judgment and the findings of your assessment Communicate findings in your assessment that will be used to inform member's PCP of potential gaps in care Identify urgent and emergent situations and intervene appropriately Educate members on topics such as disease process, medication, and compliance

• You'll be rewarded and recognized for your performance in anenvironment that will challenge you and give you clear direction onwhat it takes to succeed in your role as well as provided evelopment for other roles you may be interested in.

#### RequiredQualifications:

Active NP or PA

- · -license or ability to obtain by start date
- Licensure must be unencumbered, free of any open/unresolveddisciplinary actions including probation or restrictions against privilege to practice Active national NP or PA certification or the ability to obtainnational certification
- in state of assignment by start date (For NPs
- Active ANCC or AANP national certification in Family, Geriatrics, Adult, Adult-Gerontology Primary Care, or Adult-Gerontology Acute Care certification OR for PAs

- PhysicianAssistant national certification through NCCPA) Ability to complete physical requirements of the job including lifting a 30-pound bag in and out of the car, navigating stairs and a variety of dwelling conditions, and sit, stand and kneel toperform physical assessment Bilingual (English/Spanish) Reliable transportation to complete home visit assessments
- Preferred Qualifications:
  - 1+ years of clinical experience in their highest level ofeducation, clinical setting
- Experience in gerontology, cardiology, internal medicine, orendocrinology
- Home Health care or home visit experience
- Ability to travel up to 5% within licensed states if requested for additional incentives (with notice, based on businessneeds) May be requested to obtain additional licensure in other geographic areas

#### New York Residents Only:

The salary range for New York residents is\$85,000 to \$167,300 per year. Pay is based on several factors including but not limited to education, work experience, certifications, etc. In addition to your salary, UnitedHealth Groupoffers benefits such as, a comprehensive benefits package, incentive and recognition programs, equity stock purchase and 401kcontribution (all benefits are subject to eligibility requirements). No matter where or when you begin a career with United Health Group, you'll find a far-reaching choice of benefits and incentives.

• At UnitedHealth Group, our mission is to help people live healthierlives and make the health system work better for everyone. Webelieve everyone-of every race, gender, sexuality, age, location and income-deserves the opportunity to live their healthiest life.

Today, however, there are still far too many barriers to goodhealth which are disproportionately experienced by people of color, historically marginalized groups and those with lower incomes. Weare committed to mitigating our impact on the environment andenabling and delivering equitable care that addresses healthdisparities and improves health outcomes

- an enterprise priorityreflected in our mission.
- Diversity creates a healthier atmosphere: UnitedHealth Group is an Equal Employment Opportunity/Affirmative Action employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, national origin, protected veteran status, disability status, sexual orientation, gender identity or expression, marital status, genetic information, or any other characteristic protected by law.
- UnitedHealth Group is a drug-free workplace. Candidates are required to pass a drug test before beginning employment.
- #RPO #RED #RPOLinkedIn



## Power Equipment Operators — Unclassified in [Unknown City], NJ (Sep 2024 - Acti...

# Power Equipment counter sales and service associate Link to Live Job Posting: www.indeed.com Location: [Unknown City], NJ O\*NET: 51-8099.00 Company: Unclassified Job Title: Power Equipment Operators

Power Equipment counter sales and service associate Central Jerey Nurseries in Hillsborough, NJ 08844 \$20 - \$25 an hour - Full-time Profile insights Find out how your skills align with the job description Skills Do you have experience in Sales? Yes No Languages Do you know Spanish? Yes No Job details Here's how the job details align with your. Pay \$20 - \$25 an hour Job type Full-time Shift and schedule 8 hour shift Weekends as needed Benefits Pulled from the full job description 401(k) Full job description Counter representative would handle day to day activities including: Sales of outdoor power equipment, parts and service, ordering and receiving stocking orders. loading and unloading of equipment from customers vehicles, loading and unloading trucks with a forklift. Knowledge of power equipment and small engines is preferred.

Job Type:

Full-time Pay:

\$20.00 - \$25.00 per hour

Benefits:

401(k)

Schedule:

8 hour shift Weekends as needed

Work Location:

In person If you require alternative methods of application or screening, you must approach the employer directly to request this as Indeed is not responsible for the employer's application process.

### Quality Assurance Engineering Managers — Bristol-Myers Squibb in Warren, NJ (Se...

Manager, QA Engineering		
Link to Live Job Posting: www.indeed.com		
Location: Warren, NJ	O*NET: 11-3051.01	
Company: Bristol-Myers Squibb	Job Title: Quality Assurance Engineering Managers	

Manager, QA Engineering Bristol-Myers Squibb - 4.1

#### Warren, NJ Job Details Estimated:

\$110K - \$139K a year 3 hours ago Qualifications CGMP 6 years Management Bachelor of Science GMP Microsoft Office CMMS Bachelor's degree HVAC Organizational skills Clinical trials Quality systems Manufacturing Senior level FDA regulations Full Job Description Working with Us Challenging. Meaningful. Life-changing. Those aren't words that are usually associated with a job. But working at Bristol Myers Squibb is anything but usual. Here, uniquely interesting work happens every day, in every department. From optimizing a production line to the latest breakthroughs in cell therapy, this is work that transforms the lives of patients, and the careers of those who do it. You'll get the chance to grow and thrive through opportunities uncommon in scale and scope, alongside high-achieving teams rich in diversity. Take your career farther than you thought possible. Bristol Myers Squibb recognizes the importance of balance and flexibility in our work environment. We offer a wide variety of competitive benefits, services and programs that provide our employees with the resources to pursue their goals, both at work and in their personal lives.

#### Read more:

careers.bms.com/working-with-us.

#### Title:

#### Manager, QA Engineering Location:

Warren, New Jersey The Manager, QA Engineering is responsible for ensuring quality, integrity, and review of validation and qualification documents for all equipment and GMP facility activities. The roles and responsibilities are divided into 2 parts: 70% of the workload: Responsible for the approval of all facility and utility related plans and qualification documents with a focus on compliance with regulatory and BMS policy. 30% of the workload: Functional responsibilities include providing QA oversight of the site aseptic program including contamination control strategy, gowning, environmental monitoring, aseptic process validations / media simulations, quality culture, cleaning and disinfectants with applicable procedures. This position is a member of the Cell Therapy Development and Operations (CTDO) organization, which supplies autologous and allogeneic cell therapies for first-in-human and pivotal clinical trials.

#### Key Responsibilities:

Ensuring accurate and timely maintenance of validation and qualification documents for all facility activities and design; investigations and evaluation of change control and supports Quality Risk Management program activities at the site. Assures appropriateness of validation plans, qualification protocols, associated reports and procedures. Support ECQ and Facilities related investigations in ensuring appropriate and thorough impact assessment, root cause analysis and corrective/preventive actions are documented and implemented. Ensures compliance with the site validation master plan, assist with facility start-up operations and product transfers supporting the Qualification and Validation teams. Work with Engineering/Facilities/ECQ management to ensure functional activities comply with global regulatory requirements. Provide Quality guidance on the environmental monitoring program including EM risk assessments, EM Performance Qualifications, Re-qualifications, etc. Provide input to the gowning, aseptic training, aseptic techniques and behaviors, aseptic process

validations / media simulations, aseptic risk assessment. Sponsor and support the change initiatives and the implementation of process improvement initiatives. Ensure site is compliant with global and regulatory data governance and data integrity requirements. Support any other goals and objectives of the site Quality Assurance organization, as needed.

#### Qualifications & Experience:

B.S. degree required. Minimum of six years of experience in the pharmaceutical or related industry. Equivalent combination of education and experience acceptable. Must have knowledge and experience with cGMP, manufacturing, Quality and compliance, aseptic techniques and behaviors. Strong understanding of critical building & utility systems including life-safety, lighting, mechanical, electrical, plumbing, clean rooms, compressed gases, security, and site access. Strong knowledge of facility management systems, building automation, and computerized maintenance management systems (CMMS). General understanding of critical utility systems such as compressed gas, vacuum, and HVAC Knowledge of

#### FDA & GMP

regulations, IBC/IFC building codes, OSHA, NFP, FM, LPDS and UL. Experience in design of user requirement specifications, IQ/OQ/PQ protocols, user acceptance testing and other facility qualification documentation. Must be fluent in standard Microsoft Office software; experience in asset management software (e.g. Blue Mountain RAM) and quality systems software (e.g. Veeva). Must be able to recognize and group technical / scientific attributes and drive science-based decisions in most technical areas. Must manage development of technical or scientific initiatives and activities by interdisciplinary teams. Intermediate knowledge of quality systems including CAPA, change control, and document management systems. Requires minimal direction to complete tasks, authority to make daily decisions that impact their team. Negotiates solutions cross-functionally. Drives continuous improvement and improves efficiency and productivity within the group or project. Consults management for advice on complex issues. Able to prepare written communications and communicate problems to management with clarity and accuracy. Drive strong collaboration within the site and across the network. This is an Onsite position and operating at regular business hours. Work is performed in a typical office environment, with standard office equipment available and used. Work is generally performed seated but may require standing and walking for up to 10% of the time. Lighting and temperature are adequate and there are no abnormal conditions caused by noise, dust, etc. This job description is intended to describe the general nature and level of work being performed by the person assigned to this position. The primary duties and responsibilities are intended to describe those functions that are essential to the performance of this job. This job description does not state or imply that the above are the only duties and responsibilities assigned to this position. There are other duties and responsibilities that are considered incidental or secondary to the overall purpose of this job. Employees holding this position will be required to perform any other job-related duties as requested by management. #LI-Onsite

#### **BMSCART VETERAN**

If you come across a role that intrigues you but doesn't perfectly line up with your resume, we encourage you to apply anyway. You could be one step away from work that will transform your life and career. Uniquely Interesting Work, Life-changing Careers With a single vision as inspiring as Transforming patients' lives through science™, every BMS employee plays an integral role in work that goes far beyond ordinary. Each of us is empowered to apply our individual talents and unique perspectives in an inclusive culture, promoting diversity in clinical trials, while our shared values of passion, innovation, urgency, accountability, inclusion and integrity bring out the highest potential of each of our colleagues. On-site Protocol BMS has a diverse occupancy structure that determines where an employee is required to conduct their work. This structure includes site-essential, site-by-design, field-based and remote-by-design jobs. The occupancy type that you are assigned is determined by the nature and responsibilities of your role: Site-essential roles require 100% of shifts onsite at your assigned facility. Site-bydesign roles may be eligible for a hybrid work model with at least 50% onsite at your assigned facility. For these roles, onsite presence is considered an essential job function and is critical to collaboration, innovation, productivity, and a positive Company culture. For field-based and remote-by-design roles the ability to physically travel to visit customers, patients or business partners and to attend meetings on behalf of BMS as directed is an essential job function. BMS is dedicated to ensuring that people with disabilities can excel through a transparent recruitment process, reasonable workplace accommodations/adjustments and ongoing support in their roles. Applicants can request a reasonable workplace accommodation/adjustment prior to accepting a job offer. If you require reasonable accommodations/adjustments in completing this application, or in any part of the recruitment process, direct your inquiries to . Visit careers.bms.com/ eeo -accessibility to access our complete Equal Employment Opportunity statement. BMS cares about your well-being and the well-being of our staff, customers,

nationto and communities. As a vacult the Common value and vaccous and that all annulaves be fully vaccinated four Covid-10 and bear us to

patients, and communities. As a result, the Company strongly recommends that an employees be runy vaccinated for Covid-17 and keep up to date with Covid-19 boosters. BMS will consider for employment qualified applicants with arrest and conviction records, pursuant to applicable laws in your area. If you live in or expect to work from Los Angeles County if hired for this position, please visit this page for important additional information: https://careers.bms.com/california-residents/ Any data processed in connection with role applications will be treated in accordance with applicable data privacy policies and regulations.



## Enterprise Architects — Cognizant Technology Solutions in Bridgewater Township, N...

## Senior Enterprise Architect - Technology (Telecom)

Link to Live Job Posting: diversityjobs.com

Location: Bridgewater Township, NJ O\*NET: 15-2051.01

Company: Cognizant Technology Solutions Job Title: Enterprise Architects

Cognizant Technology Solutions is currently seeking a highly skilled dynamic Senior Enterprise Architect - Technology (Telecom) who is responsible for leading the design and implementation of cutting-edge technology architectures. Also, will oversee the strategic alignment of technology initiatives with business goals ensuring robust and scalable solutions. Are you ready to be a change-maker? At Cognizant, we believe those who challenge the way they work today will lead the way tomorrow! Ability to work independently and remotely, with willingness travel for client engagements as needed.

#### Key Responsibilities:

#### Strategic Planning:

Developing and overseeing the long-term technology strategy to align with the company's business goals and market trends.

#### Technology Leadership:

Leading the adoption of new technologies and ensuring the integration of innovative solutions across the organization.

#### System Architecture:

Designing and maintaining the overall system architecture, ensuring scalability, reliability, and security.

#### **Cross-Functional Collaboration:**

Working closely with various departments such as IT, network operations, and business units to ensure cohesive and efficient operations.

#### Regulatory Compliance:

Ensuring that all systems and processes comply with industry regulations and standards.

#### Performance Optimization:

Continuously monitoring and optimizing the performance of the network and IT infrastructure.

#### Risk Management:

Identifying potential risks and developing mitigation strategies to ensure business continuity.

#### Vendor Management:

Managing relationships with technology vendors and service providers to ensure the best solutions and services are procured.

#### Innovation and R D:

Leading research and development efforts to explore new technologies and solutions that can provide a competitive edge.

#### **Customer Focus:**

Ensuring that all technology initiatives and solutions are designed to enhance the customer experience.

#### Required Qualifications:

- 18+ years in Leadership role and Managing complex solutioning experience, with broad technical experience.
- Expertise in Technology Architecture, PPM Enterprise Architect and Portfolio & Project Management and efficiency across devices and networks domain.
- Experience working with telco businesses on Next-Gen Technologies (GenAi, Cloud Ai).
- · Broad exposure in the areas of

#### OSS / BSS

areas including Billing, OM, CRM, Inventory, Provisioning, Activation and Assurance

- Exposure to Network area 5G Wireless RAN and Core / Private 5G / Enterprise Wireline solutions (like SD-WAN, Routing, Security, UC)
- Good understanding of prime networking vendors in the areas above including Nokia, Ericsson, Samsung, Cisco, Palo Alto, Fortinet,
   Juniper and others
- Good understanding of OSS/BSS application vendors like Microsoft, Salesforce, Amdocs, Netcracker and others
- · Experience building telco domain-based solution offerings in any of the areas above is desired
- Good communication / analysis / problem solving and client facing skills are mandatory

#### Preferred Skills:

- Worked with industry bodies like MEF, TMF and others
- Certifications in public cloud AWS / Azure / GCP / Oracle
- Certifications or exposure in data management (using tools like databricks, starburst and other tools
- GenAl related certifications/exposure Our strength is built on our ability to work together.

Our diverse backgrounds offer different perspectives and new ways of thinking. It encourages lively discussions, inspires thought leadership, and helps us build better solutions for our clients. We want someone who thrives in this setting and is inspired to craft meaningful solutions through true collaboration. If you are comfortable with ambiguity, excited by change, and excel through autonomy, we'd love to hear from you. #LI-FA1

## Packaging Managers — Kenvue in Montgomery, NJ (Sep 2024 - Active)

Digital Packaging Manager		
Link to Live Job Posting: www.indeed.com		
Location: Montgomery, NJ	O*NET: 11-2021.00	
Company: Kenvue	Job Title: Packaging Managers	

Digital Packaging Manager Kenvue - 3.4 Skillman, NJ Job Details \$141,000 - \$192,000 a year 13 hours ago Benefits Paid holidays Qualifications Mechanical Engineering Master's degree Analysis skills Bachelor's degree Packaging Senior level Communication skills 10 years Full Job Description Description Kenvue is currently recruiting for: Global Digital Packaging Manager This position reports to Global Head Pkg Sustain Innov and Exp and is based at Skillman, NJ Kenvue's corporate headquarters is currently located in Skillman NJ, but is scheduled to move to Summit, NJ in or around early 2025 Who we are At Kenvue, we realize the extraordinary power of everyday care. Built on over a century of heritage and rooted in science, we're the house of iconic brands - including Neutrogena, Aveeno, Tylenol, Listerine, Johnson's and

#### **BAND-AID**

® Brand Adhesive Bandages that you already know and love. Science is our passion; care is our talent. Our global team is made up of ~ 22,000 diverse and brilliant people, passionate about insights, innovation and committed to delivering the best products to our customers. With expertise and empathy, being a Kenvuer means having the power to impact the life of millions of people every day. We put people first, care fiercely, earn trust with science and solve with courage - and have brilliant opportunities waiting for you! Join us in shaping our future-and yours.

#### Role reports to:

#### Global Head Pkg Sustain Innov and Exp Location:

Skillman, NJ Kenvue's corporate headquarters is currently located in Skillman NJ, but is scheduled to move to Summit, NJ in or around early 2025 Travel %: 5%

#### Pay:

\$141,000 - 192,000 What you will do We are seeking a highly skilled and visionary Digital Packaging Manager to lead the development and integration of cutting-edge modeling and simulation capabilities within our Packaging R D team. This role will be instrumental in pioneering future prototyping and laboratory capabilities and driving a consumer-centric, digital-first approach to packaging innovation. The ideal candidate will possess a blend of technical expertise, strategic thinking, and a passion for benefit-led innovation. Key Responsibilities Develop and implement advanced modeling and simulation tools (FEA, CFD, 3D applications) to enhance packaging design and optimization.

Collaborate with cross-functional teams to integrate digital-first methods into the packaging development process. Ensure accuracy and reliability of simulation models to predict performance and identify potential issues early in the design phase. Lead the establishment of state-of-the-art prototyping and laboratory facilities to support rapid experimentation and iteration. Oversee the development of new testing methods and standards to validate packaging solutions. Foster a culture of innovation by promoting the use of new technologies and materials in prototyping. Champion a digital-first approach to packaging innovation, focusing on creating solutions that meet consumer needs and preferences. Utilize consumer insights and data analytics to inform packaging design and development. Collaborate with marketing and consumer research teams to ensure alignment with brand strategies and market trends. Lead and mentor a team of packaging engineers and designers, fostering a collaborative and innovative work environment. Build strong relationships with R D functions, suppliers, and partners to drive sustainable innovation and superior consumer experience. Represent the company at industry conferences and events, staying abreast of emerging trends and technologies. Qualifications What we are looking for Required Qualifications Bachelor's or Mas

Mechanical Engineering, Package Engineering, Materials Science, Structure Design, or related technical field. 10+ years of experience in consumer product innovation and packaging development, with a focus on digital modeling, simulation, and prototyping. Strong technical skills in modeling and analysis to verify performance and manufacturability, and drive form/fit/function optimization Proven track record of leading innovation projects and driving consumer-centric packaging solutions. Robust understanding of engineering principles, structural dynamics, and capability to solve multi-physics modeling challenges Passion for Sustainable materials and product experience with ability to influence brand innovation pipeline Exceptional communication and interpersonal skills, with the ability to dissect complex technical challenges and drive business strategy What's in it for you Annual base salary for new hires in this position ranges from \$141,000 - 192,000. This takes into account a number of factors including work location, the candidate's skills, experience, education level & other job-related factors. Competitive Total Rewards Package Paid Company Holidays, Paid Vacation, Volunteer Time & More!

#### Learning & Development Opportunities Employee Resource Groups Note:

Total Rewards at Kenvue include salary, bonus (if applicable) and benefits. Your Talent Access Partner will be able to share more about our total rewards offerings and the specific salary range for the relevant location(s) during the recruitment & hiring process. Kenvue is proud to be an Equal Opportunity Employer. All qualified applicants will receive consideration for employment based on business needs, job requirements, and individual qualifications, without regard to race, color, religion, sex, sexual orientation, gender identity, age, national origin, protected veteran status, or any other legally protected characteristic, and will not be discriminated against on the basis of disability. Primary Location NA-US-New Jersey-Skillman Job Function R D Engineering (R D)

# Appendix C - Data Sources and Calculations

## **Lightcast Job Postings**

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.